

- 1. Create a series! This can be daily, weekly or monthly. Ideas include interviewing local business owners or highlighting your favorite things about where you live.
- **2.** Run a contest. For example, host a photo contest where people submit their favorite photo of your area, and win a gift card to a local restaurant.
- 3. Host an AMA "Ask Me Anything". Ask your followers to submit questions, then go live to answer them!
- 4. Social media takeover work with a community partner to swap social media content for a day.
- 5. Curate content share relevant content that others have created on your social media. Be sure to give them credit!
- 6. Repurpose your content refresh and repost your top performing posts.
- 7. Create a "How To" video home decor, staging, DIY projects and hobbies make great topics.
- 8. Celebrate quirky holidays, like national dog day!
- 9. Behind the scenes give your audience a sneak peak into your life as a real estate professional.
- 10. Celebrate your milestones post about your work anniversary, or any other accomplishments!
- 11. Share what you are reading or listening to and ask your followers to share their recommendations for books, podcasts, shows, and more.
- 12. Fill in the blank a great way to get people engaged! Examples include "Today I'm most grateful for _____." "The best part of my day was ____." "The last thing I watched on Netflix was____."
- 13. Shoutouts congratulate others on their achievements. Be sure to tag them in your post!
- 14. Share positive reviews/testimonials include a note thanking the client for sharing their feedback.
- 15. Introduce yourself and your team it's never too late for an introduction post! Share your story, and help followers get to know your team if you have one.





